

# KIRBY NIELSEN

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CONTACT INFORMATION	California Institute of Technology 1200 E. California Blvd. MC 228-77 Pasadena, CA 91125 Office: 314 Baxter Hall	<a href="http://www.kirbyknielsen.com">www.kirbyknielsen.com</a> Phone: +1 (626) 395-4094 <a href="mailto:kirby@caltech.edu">kirby@caltech.edu</a> Citizenship: USA
EMPLOYMENT	California Institute of Technology Division of the Humanities and Social Sciences Professor of Economics William H. Hurt Scholar Assistant Professor of Economics	2024— 2021— 2020—2024
	Stanford University Department of Economics Postdoctoral Fellow	October 2018–July 2020
EDUCATION	Ph.D. in Economics, The Ohio State University Chair: Paul J. Healy; Co-Chair: John H. Kagel M.A. in Economics, The Ohio State University B.A. in Economics, Rice University Magna Cum Laude, Phi Beta Kappa Minor in Ecology & Evolutionary Biology	December 2018  June 2014 June 2013
FIELDS	Experimental Economics, Behavioral Economics, Decision Theory, Microeconomic Theory	
REFEREED ARTICLES (PUBLISHED & FORTHCOMING)	Christine L. Exley and Kirby Nielsen (2024): “The Gender Gap in Confidence: Expected But Not Accounted For,” <i>American Economic Review</i> , 114(3), 851–885.  Christina McGranaghan, Kirby Nielsen, Ted O’Donoghue, Jason Somerville, and Charles D. Sprenger (2024): “Distinguishing Common Ratio Preferences from Common Ratio Effects Using Paired Valuation Tasks,” <i>American Economic Review</i> , 114(2), 307–347.  Marina Agranov, Paul J. Healy, and Kirby Nielsen (2023): “Stable Randomisation,” <i>The Economic Journal</i> , 133, 2553–2579.  Kirby Nielsen and John Rehbeck (2022): “When Choices Are Mistakes,” <i>American Economic Review</i> , 112(7), 2237–68. <i>2023 Exeter Prize for the best paper published in Experimental Economics, Behavioural Economics, and Decision Theory</i>	

Kirby Nielsen (2020): “Preferences for the Resolution of Uncertainty and the Timing of Information,” *Journal of Economic Theory*, 189.

Puja Bhattacharya, Kirby Nielsen, and Arjun Sengupta (2022): “Timing of Communication,” *The Economic Journal*, 130(630), 1623–49.0

Kirby Nielsen, Puja Bhattacharya, John H. Kagel, and Arjun Sengupta (2019): “Teams Promise But Do Not Deliver,” *Games and Economic Behavior*, 117, 420–432.

Kirby Nielsen (2019): “Dynamic Risk Preferences Under Realized and Paper Outcomes,” *Journal of Economic Behavior & Organization*, 116, 68–78.

WORKING PAPERS

“A Systematic Test of the Independence Axiom Near Certainty” with Ritesh Jain

“Revealed Incomplete Preferences” with Luca Rigotti

“Procedural Decision-Making in the Face of Complexity” with Gonzalo Arrieta

“Systematic Comparison of Risky Choices in Humans and Monkeys” with Leo Chi U Seak, Simone Ferrari-Toniolo, Ritesh Jain, and Wolfram Schultz

EXTERNAL GRANTS & AWARDS

Exeter Prize for the best paper published in Experimental Economics, Behavioural Economics, and Decision Theory	2023
National Science Foundation, Collaborative Research with John Rehbeck (\$247,797)	2021–2024
IFREE Small Grant, with Paul J. Healy and John Rehbeck (\$9,600)	2020
Russell Sage Foundation Small Grant in Behavioral Economics, with Ian Chadd and Siri Isaksson (\$8,500)	2020
AER: Insights Excellence in Refereeing Award	2019
AEJ: Microeconomics Excellence in Refereeing Award	2020

INTERNAL GRANTS & AWARDS

The Linde Institute Research Grant, with Marina Agranov (\$15,000)	2021
JMCB Grant for Graduate Student Research (\$2,000)	2018
OSU Decision Science Collaborative Top-Rated Abstract (\$500)	2018
OSU Decision Science Collaborative Research Grant (\$2,813)	2017
L. Edwin Smart Graduate Associate Teaching Award, OSU	2017
6th Lindau Nobel Laureate Meeting on Economic Sciences	2017
JMCB Grant for Graduate Student Research (\$1,050)	2016
OSU Decision Science Collaborative Research Grant (\$3,000)	2016
Departmental Citation for Excellence in Teaching, OSU	2016
OSU Decision Science Collaborative Research Grant (\$3,000)	2015
University Fellowship, The Ohio State University	2013–2014
Century Scholars Program, Rice University	2009–2011
Trustee Distinguished Scholarship, Rice University	2009–2013

INVITED TALKS/ 2024 (*scheduled*): Judgement and Decision-Making Preconference at the Society  
PRESENTATIONS for Personality and Social Psychology Conference, Harvard University + Harvard  
Business School, University of Chicago Booth School of Business, University of  
Maryland, HKUST, Renmin University, Norwegian School of Economics, NYU  
Abu Dhabi

2023: University of Birmingham, International Symposium on Experimental  
Economics, Penn State, University of Chicago Booth School of Business, UC  
Santa Cruz, International Institute for Public Finance Annual Congress (invited  
panelist), The Ohio State University, Exeter Prize Award Presentation, University  
of Groningen, Cornell University, UC Riverside, UC Berkeley

2022: Stanford University, Washington University in St. Louis, University of  
Zürich, Central European University, MidExLab Virtual Seminar, University of  
California San Diego, Behavioral Incentives Mini-Conference, Collier Conference  
on Behavioral Economics, George Mason University, University of Queensland,  
Monash University, University of Sydney, University of New South Wales, University  
of Pennsylvania Wharton School, University of Maryland, Federal Trade Commission

2021: Indiana University, Princeton, Florida State University, Brown University,  
University of Oxford, Queen's University, University of Arizona, Texas A&M  
University, Virginia Tech, Monash University, Harvard University, UT Dallas,  
New York University, Columbia University, University of Toronto

2020: Cornell, University of Pittsburgh, University of Chicago and Berkeley  
Behavioral Economics Workshop, Georgetown, University of Connecticut, Caltech,  
Helsinki Graduate School of Economics, Simon Fraser University, University of  
Michigan, University of Pennsylvania, University of Essex, UC Santa Barbara,  
University of Southern California

2019: Caltech, Graduate Behavioral Economics Class at Wharton, UC Berkeley,  
UC Davis, University of Arkansas, Harvard Business School

2018: UCSD Rady School of Management, Graduate Experimental Economics  
Class at New York University, Stanford University

SUBMITTED 2024: ASSA Annual Meeting

CONFERENCE

PRESENTATIONS 2023: Spring Behavioral and Experimental Economics Research Conference;  
International Institute for Public Finance Annual Congress; Economic Science  
Association North American Meeting

2022: Behavioral Economics Annual Meeting; Stanford-Ohio Behavioral & Experimental  
Economics Research Conference; Economic Science Association North American  
Meeting; Risk, Uncertainty, and Decision

2021: Economic Science Association North American Meeting, Southern Economic

Association Annual Meeting

2020: Economic Science Association Junior Faculty Webinar; Workshop in Experiments, Revealed Preferences, and Decisions; Symposium on the Analysis of Revealed Preference; Australia New Zealand Workshop in Experimental Economics; Southern Economic Association Annual Meeting

2019: Midwest Economic Association Annual Meeting; Society for the Advancement of Economic Theory; Stony Brook International Conference on Game Theory; Early Career Behavioral Economics Conference; Economic Science Association North American Meeting; Southern Economic Association Annual Meeting

2018: Spring School in Behavioral Economics; Midwest Economic Association Annual Meeting; Sixth Annual Bounded Rationality in Choice Conference; Foundations of Utility and Risk; Economic Science Association World Meeting; Stanford Institute for Theoretical Economics; Southern Economic Association Annual Meeting

2017: Midwest Economic Association Annual Meeting; Decision Science Collaborative Spring Research Forum; Economic Science Association World Meeting; Summer School of Econometric Society; 6th Lindau Nobel Laureate Meeting on Economic Sciences; Economic Science Association North American Meeting

2016: Economic Science Association North American Meeting

PHD STUDENTS	Wanying (Kate) Huang (first job Monash U.)	2024
(COMMITTEE	Gonzalo Arrieta (Stanford PhD, first job Zürich Postdoc)	2024
MEMBER)	Marissa Lepper (U. Pittsburgh PhD, first job Texas A&M Ag Econ)	2023

CONFERENCE	Co-Organizer, LAX: Los Angeles Experimental Conference	2023, 2024
ORGANIZATION	Co-Organizer, Stanford SITE Conference on Experimental Econ.	2019, 22, 23

REFEREEING *American Economic Journal: Microeconomics; American Economic Review; American Economic Review: Insights; Econometrica; Economic Theory; Economics and Philosophy; European Economic Review; Experimental Economics; Games; Games and Economic Behavior; Journal of Economic Behavior and Organization; Journal of Economic Theory; Journal of Law, Economics and Organization; Journal of the European Economic Association; Journal of Political Economy; Journal of Political Economy: Microeconomics; Management Science; National Science Foundation; Proceedings of the National Academy of Sciences; Quantitative Economics; Quarterly Journal of Economics; Review of Economic Studies; Review of Economics and Statistics; Social Sciences and Humanities Research Council of Canada*

TEACHING EXPERIENCE	<i>Division of the Humanities and Social Sciences, Caltech:</i>	
	Ec 109 Frontiers in Behavioral Economics (undergraduate)	2021–2024
	SS 212 Experimental Economics (graduate)	2021–2024
	SS 282 Graduate Proseminar in Social Science (graduate)	2022–2024
	<i>Department of Economics, The Ohio State University:</i>	2016 & 2017
	ECON 4700 Government and Business (undergraduate)	
WORKSHOP PARTICIPATION	CSWEP CeMENT Workshop	2021
	Spring School in Behavioral Economics, Rady School of Management	2018
	6th Lindau Nobel Laureate Meeting on Economic Sciences	2017
	Summer School of The Econometric Society	2017
	BIG Ideas Doctoral Workshop, Harvard Business School	2017